



TIDEWATER MORTGAGE BANKERS ASSOCIATION

Get in the Game!

April 25, 2018

TMBA Headquarters

638 Independence Parkway, #100, Chesapeake, VA 23320
(park at the west entrance for easier access to classrooms)

10 am check-in/refreshments/presentation

10:30 am - 11:30 am & Q&A

2018 BUSINESS PARTNERS

- Allcoast Appraisal
- Bunn Insurance Agency
- Coleman & Coleman LLC
- Donahoe & Associates
- Essent Guaranty
- GEICO Local Office
- Hanger Law
- Pilot Media
- Premier Appraisal
- Prestige United Title Insurance Agency
- Priority Title & Escrow LLC
- Prosper Insurance
- Shaheen Law Firm, P.C.
- Sinnen-Green & Associates
- Stanfield & Associates

Event Sponsor:  A Division of
Fulton Bank

The 2018 spring and summer home buying season is forecast to be the biggest we've seen in 10 years. In this fast-paced and content-rich presentation, you'll learn 8 things that smart, proactive mortgage loan originators are doing to capitalize on this windfall now!



About the speaker:

Doug Smith is president of Douglas Smith & Associates. He is a 35-year banking and mortgage industry veteran, a nationally-acclaimed speaker, author, and sales training expert. Doug has delivered more than 2,000 presentations and workshops for banks, mortgage lenders, and industry associations across the country. He has published over 300 feature articles in national business magazines and is the author of Climbing the Ladder of Success and Green Zone Selling.

RESERVATION DEADLINE:

APRIL 20, 2018

\$20 TMBA/HRRRA Members | \$40 Non-members

REGISTRATION

Name: _____

Company: _____ Member Non-Member

Address: _____

Email: _____ Phone: _____

PAYMENT TMBA / HRRRA members \$25 Non-members \$35 I am a Premier Business Partner

VISA MC DISC Name on Card: _____

Total Amount to be charged: \$ _____ Signature: _____

(FOLLOWING INFO WILL BE SHREDDED) Card#: _____ Exp: _____ CVV: _____

VAMPAC

Contributions to VAMPAC are not tax-deductible as a charitable contribution. Please complete the following (required by law). TMBA

Primary City and State of Employer _____ Are you a U.S. Citizen or have a valid Green Card? Y N

Enclosed please find \$ _____ as my donation to VAMPAC. (MAKE CHECKS PAYABLE TO VAMPAC) Check # _____

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