

# 2017 VIRGINIA MORTGAGE LENDERS ASSOCIATION RESIDENTIAL MORTGAGE SUMMIT



**March 22, 2017**  
**VHDA Virginia Housing Center**  
4424 Cox Road  
Glen Allen, Virginia  
8:45 a.m. - 3:00 p.m.

**To Register visit the VMLA Website at [www.virginiamla.com](http://www.virginiamla.com)**

**VMLA Member Early Registration \$99.00**

**Non Member Early Registration \$175.00**

Early Registration Ends February 28, 2017

March 1st pricing

VMLA Members \$119.00

Non VMLA Members \$200.00

## **Residential Mortgage Summit Agenda**

- 8:45-9:15            Registration, Breakfast, and Networking
- 9:15-9:25            Welcome & Announcements
- 9:25-10:10          “Beyond Social media” - And how to engage your customers  
*Enrique Mendez - Design By E*
- 10:10-11:10        Navigating the New World Mortgage Lending  
*Doug Smith - Doug Smith and Associates*  
  
A thought-provoking presentation revealing new strategies and approaches for staying ahead of the many changes and challenges in the industry.
- 11:10-11:30        Refreshment Break & Networking  
*Sponsored By: Prosper Insurance*
- 11:30-12:30        The New Administration and the Future of Mortgage Lending  
*Matt Tully - Essent Guaranty*
- 12:30-12:45        FHA Update  
*Angelo Rea - Flag Star Bank*
- 12:45-1:30          Lunch & Networking
- 1:30-3:00            Panel Discussion  
*Pat Turner - Appraiser - P.E. Turner & Co., LTD.*  
*Craig Toalson - Home Building Association of Richmond*  
*Drew Monroe - Prosper Insurance*  
*Chip Glover - TowneBank*

